

90

## 2022

# UK PET DATA REPORT 

## RESILIENT NUMBERS

Pet Food Market

(2) 9

## (9) 1120

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## WELCOME

This is the third edition of the PFMA Data Report, which includes the latest pet population figures in addition to pet food market data. We have been commissioning research for over 15 years and are therefore in a unique position to provide historical figures for context. Our data is well respected and frequently referenced by the media and government bodies, in addition to the wider pet industry and PFMA members.

At the PFMA, we also work closely with the UK's animal welfare organisations and industry bodies. This enables us to have discussions about our findings and sense check our population data to ensure that it reflects what our colleagues see on the ground. This year we asked an additional set of questions on pet owner habits, acquisition and relinquishment. We also spoke to pet owners about their attitudes and behaviours in respect to their pet's weight and also attitudes towards and knowledge of the commercially prepared pet food industry and its industry body.

Our pet population data is sourced from a survey of almost 9000 households in the UK. There are now a record 35 m pets in the UK in 2022. Pet ownership is at a peak and 17.4 m households $(62 \%$ ) own a pet. However, our more detailed questions, which this year were posed to a smaller group of 2560 households, showed that whilst 4.7 m households ( $17 \%$ ) had acquired a new pet since the start of the pandemic, sadly $12 \%$ had given up a pet over the last year.

Looking at the market data highlights, which we source by collecting and analysing numbers from our members, the UK pet food market grew $4 \%$ and was worth more than $£ 3$ billion in 2021, rising to $£ 3.3$ billion including Wild Bird Food. The size of the market also grew by $1 \%$, which equals 2020 and is more than any of the previous five years.

You can read more about our thoughts and insight into this data on pages $16-18$. The methodology is explained in detail in the Appendix on pages 26 .

We do hope you find this report useful and if you require any more information please do contact me.
hide $\operatorname{Ra} \mathrm{lex}$
Nicole Paley Deputy Chief Executive PFMA

there are now 35 MILLION PETS IN THE UK; $62 \%$ ( 17.4 MILLION) HOUSEHOLDS


THE UK PET FOOD MARKET WHILST 4.7 MILLION (17\%) GREW $4 \%$ TO $£ 3.3$ BILLION HOUSEHOLDS ACQUIRED A HEW PET SINCE THE START OF THE PANDEMIC, SADLY 12\% HAVE GIVEN UP A PET OVER THE LAST YEAR

## Pet Food Market - A Changing World

The world has continued to be a very different place between the writing of the second edition of this report in March 2021 and April 2022 when this version was written. The UK pet food market has seen a modest growth in volume and a significant increase in the value of that food versus 2020. This is a continuation of the performance reported last year and the membership believe that this will continue through 2022 as inflation is expected to peak this year. While there is some observed growth in the pet population which follows through to a slight growth in the quantity of pet food sold as can be expected, the inflationary pressures in the economy are expected to reveal themselves in 2022. It can be anticipated that the value growth in the pet food market will peak when the 2022 data is reviewed in early 2023.

## Covid 19 Impact

The ongoing Covid19 pandemic caused further restrictions on the UK population to varying degrees depending on which country and at what time. This is thought to explain the growth in cat and dog treats as well as wild bird food. There is also an opinion that a greater number of cat and dog owners being at home more has contributed to a change in feeding behaviour in that it is easier to feed wet food when at home all day rather than leaving dry food available for pets to eat when the owners are out at work all day (seen less during 2020 and 2021).

There has been anecdotal evidence in the media that pet ownership has increased during the period March 2020 to March 2022. However, this outwardly positive theme is tarnished somewhat by reports of new pet owners (in particular younger people who became new dog owners) embarking on pet ownership during 'lockdowns' without fully understanding the nature of the commitment that was being made and the extent to which their life would need to change as a result. These themes are explored later in this report.

Due to the pandemic it is challenging for PFMA to quantify the increase in the UK pet population. Historically, PFMA's annual population survey has taken place using a face to face survey across the UK but, due to the pandemic, this methodology was paused in March 2020 and all such surveys have moved online. We are now in our second year of collecting data from an online survey. You can read more about this on pages 20 and in the Appendix.

It is also evident that while a significant number of households report having a new pet since the start of the pandemic, those pets are likely to have come through some form of rehoming. Therefore, in many cases, these are not 'new' pets but those that have been rehomed. In previous years, population studies respondents have been asked about where they acquired their pets, the most common sources being a friend of family member $20 \%$ and a rehoming organisation $22 \%, N=1,429$, survey in January 2021). Therefore, while an absolute number of pets is reported by species and at a total level (for non-aquatic pets) we cannot know the net number of pets acquired during the pandemic and as such only the proportion of households acquiring and relinquishing are published later in this report for the country as a whole. Data about the number of households in a particular demographic who have obtained a new pet during the pandemic were also given in the PFMA's PR release - and are summarised on page 13.

## Brexit Repercussions

In 2022 the practical implications of the UK's decision to leave the EU continue. For example, the imports from the EU of dog and cat food (commodity code 230910) increased by $5 \%$ in the full year of 2021 although this figure has fallen through the year (see chart below). Exports to the EU fell by $18 \%$ in 2021 although this actually represents a recovery compared to the early months of 2021. These trade numbers will continue to be monitored by the PFMA through 2022.

UK to EU Exports - Volume KG Cumulative by Month vs 2021
Volume (kg)


CUMULATIVE VOLUME BY MONTH

| Volume | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $2021 \%$ of 2020 | $27 \%$ | $46 \%$ | $60 \%$ | $67 \%$ | $72 \%$ | $78 \%$ | $81 \%$ | $83 \%$ | $83 \%$ | $82 \%$ | $83 \%$ | $82 \%$ |

UK to EU Imports - Volume KG Cumulative by Month vs 202


CUMULATIVE VOLUME BY MONTH

| Volume | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $2021 \%$ of 2020 | $117 \%$ | $104 \%$ | $105 \%$ | $106 \%$ | $108 \%$ | $110 \%$ | $114 \%$ | $114 \%$ | $113 \%$ | $110 \%$ | $107 \%$ | $105 \%$ |

Source: HMRC UK Trade Info

## Ukraine

The pet food industry in the UK continues to monitor the tragic situation in Ukraine;


The UK pet food industry is operating in a volatile environment and, like all sectors, we suffer the impact caused by shortages and the widely reported price rises in world markets, particularly on commodities like wheat, sunflower oil, and packaging materials, as well as rising energy and transport costs. The PFMA is working hard behind the scenes with our members, Government, the wider food sector and other industry bodies to minimise any disruption and to help the industry to continue to consistently serve the nation's pets.

Michael Bellingham, PFMA Chief Executive


## Pet Food Market Data

## Annual Overview

The UK pet food market was worth more than $£ 3.3$ billion in 2021 including Wild Bird Food, with Pet Food alone being worth $£ 3$ billion. It shows value growth of $4 \%$ year on year and the size of the market in volume terms increased by $1 \%$ which equals 2020 and is more than any of the previous five years. (NB Wild Bird food worth $£ 339$ million and 211 K Tonnes in 2021, Pigeon food a further $£ 6$ million and 4 K Tonnes.)


INCREASE IN THE SIZE OF THE UK PET FOOD MARKET
inCREASE IN THE VALUE OF THE UK PET FOOD MARKET

UK Pet Food Market 2015-21 Overall Sector Volumes and Values with Growth

| Total Dog |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | Total Fish |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume | Volume | 826 | 835 | 830 | 824 | 822 | 834 | 854 | Volume | Volume | 3.3 | 3.1 | 3.1 | 3.1 | 2.9 | 3.3 | 3.4 |
| 000 Tonnes | \% Change | N/A | 1\% | -1\% | -1\% | 0\% | 1\% | 2\% | 000 Tonnes | \% Change | N/A | -6\% | 0\% | 1\% | -9\% | 13\% | 4\% |
| Value | Value | 1,333 | 1,348 | 1,371 | 1,385 | 1,416 | 1,518 | 1,594 | Value | Value | 69.3 | 68.9 | 67.1 | 66.9 | 66.9 | 68.4 | 68.6 |
| £ Millions | \% Change | N/A | 1\% | 2\% | 1\% | 2\% | 7\% | 5\% | £ Millions | \% Change | N/A | -1\% | -3\% | 0\% | 0\% | 2\% | 0\% |
| Total Cat |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | Total Bird in | c. Indoor | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Volume | Volume | 405 | 406 | 388 | 381 | 386 | 393 | 390 | Volume | Volume | 162 | 158 | 164 | 170 | 176 | 202 | 227 |
| 000 Tonnes | \% Change | N/A | 0\% | -4\% | -2\% | 1\% | 2\% | -1\% | 000 Tonnes | \% Change | N/A | -2\% | 4\% | 3\% | 3\% | 15\% | 13\% |
| Value | Value | 1,077 | 1,108 | 1,141 | 1,158 | 1,176 | 1,238 | 1,271 | Value | Value | 206 | 219 | 228 | 237 | 252 | 291 | 358 |
| £ Millions | \% Change | N/A | 3\% | 3\% | 1\% | 2\% | 5\% | 3\% | £ Millions | \% Change | N/A | 6\% | 4\% | 4\% | 6\% | 15\% | $23 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Small Animal |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | Total Bird ex. In | Indoor/Pigeon | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 021 |
| Volume | Volume | 73 | 69 | 67 | 63 | 58 | 56 | 54 | Volume | Volume | 143 | 140 | 148 | 154 | 160 | 186 | 211 |
| 000 Tonnes | \% Change | N/A | -5\% | -4\% | -5\% | -8\% | -4\% | -4\% | 000 Tonnes | \% Change | N/A | -2\% | 5\% | 4\% | 4\% | 16\% | 13\% |
| Value | Value | 72 | 68 | 65 | 62 | 57 | 55 | 54 | Value | Value | 187 | 200 | 210 | 220 | 235 | 273 | 339 |
| £ Millions | \% Change | N/A | -5\% | -4\% | -5\% | -8\% | -3\% | -3\% | £ Millions | \% Change | N/A | 7\% | 5\% | 5\% | 6\% | 16\% | 24\% |
|  |  |  |  |  |  |  |  |  | Total inc. All |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|  |  |  |  |  |  |  |  |  | Volume | Volume | 1,470 | 1,471 | 1,452 | 1,442 | 1,445 | 1,489 | 1,529 |
|  |  |  |  |  |  |  |  |  | 000 Tonnes | \% Change | N/A | 0\% | -1\% | -1\% | 0\% | 3\% | 3\% |
|  |  |  |  |  |  |  |  |  | Value | Value | 2,757 | 2,812 | 2,872 | 2,910 | 2,968 | 3,171 | 3,345 |
|  |  |  |  |  |  |  |  |  | £ Millions | \% Change | N/A | 2\% | 2\% | 1\% | 2\% | 7\% | 6\% |

## UK Pet Food Market 2015-21 Total Volume \& Value with Annual Growth

|  |  | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume | Volume | 1,321 | 1,325 | 1,298 | 1,282 | 1,280 | 1,297 | 1,313 |
| 000 Tonnes | \% Change | $-1 \%$ | $0 \%$ | $-2 \%$ | $-1 \%$ | $0 \%$ | $1 \%$ | $1 \%$ |
| Value | Value | 2,563 | 2,605 | 2,655 | 2,683 | 2,727 | 2,892 | 3,000 |
| $£$ Millions | \% Chance | $0 \%$ | $2 \%$ | $2 \%$ | $1 \%$ | $2 \%$ | $6 \%$ | $4 \%$ |

Excludes Wild Bird Food

UK Pet Food Market 2015-21 Sector Volume \& Value with Annual Growth

Dog Food

## Wet Dog (Total)

$\qquad$ 2015 201620172018201920202021 | Volume | Volume | 284 | 273 | 263 | 254 | 251 | 250 | 262 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | 000 Tonnes \% Change $-2 \% \quad-4 \% \quad-4 \%-3 \%-1 \%) ~ 0 \% ~ 5 \% ~$ | Value | Value | 329 | 318 | 314 | 324 | 336 | 350 | 383 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $£$ | Millions | $\%$ | Change | $-2 \%$ | $-3 \%$ | $-1 \%$ | $3 \%$ |

Wet Dog (ex. Raw) $\quad 2015201620172018$ 2019 2020 2021 volume $\quad$ Volume $\begin{array}{llllllllll}284 & 273 & 230 & 217 & 213 & 211 & 219\end{array}$ 000 Tonnes \% Change $-2 \% \quad-4 \%-16 \%-5 \%|-2 \%|-1 \% ~ 4 \%$ | Value | Value | 329 | 318 | 216 | 211 | 212 | 201 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 213 |  |  |  |  |  |  |  |



| Raw Wet Dog |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume | Volume |  | 29 | 33 | 36 | 38 | 39 | 43 |
| 000 Tonnes | \% Change |  | N/A | 14\% | 9\% | 4\% | 3\% | 9\% |
| Value | Value |  | 88 | 99 | 113 | 124 | 149 | 170 |




Dry Dog Complete $\quad 201520162017$ 2018 201920202021 \begin{tabular}{l|l|llllllll}
Volume \& Volume \& 414 \& 418 \& 419 \& 418 \& 418 \& 424 \& 433 <br>
\hline

 

\hline 000 Tonnes \& $\%$ Change \& $-2 \%$ \& $1 \%$ \& $0 \%$ \& $0 \%$ \& $0 \%$ <br>
\hline

 

Value \& Value \& 570 \& 573 \& 584 \& 576 \& 583 \& 601 \& 627
\end{tabular}



 \begin{tabular}{|l|l|l|l|l|l|l|l|l|}
\hline Volume \& Volume \& 38 \& 37 \& 36 \& 35 \& 34 \& 32 \& 32 <br>
\hline

 000 Tonnes \% Change $0 \%$-2\% $-2 \%-5 \%$ 0\% $-6 \%-2 \%$ Value Value 

24 \& 24 \& 24 \& 23 \& 22 \& 21 \& 21 <br>
\hline
\end{tabular}




 | 000 Tonnes $\%$ Change | $2 \%$ | $6 \%$ | $4 \%$ | $5 \%$ | $1 \%$ | $7 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | $\begin{array}{llllllllllll}\text { Value } & \text { Value } & 410 & 434 & 449 & 462 & 475 & 547 & 562\end{array}$



Wet Dog split out into Total (including Raw), Wet ex. Raw and Wet Raw only at the request of members

Cat Food

Cat Wet (Total) $\qquad$ $201520162017 \mid 2018$ 2019 20202021 | Volume | Volume | 312 | 311 | 293 | 284 | 289 | 295 | 295 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

 \begin{tabular}{l|l|l|l|l|l|l|l|l|}
\hline Value \& Value \& 713 \& 726 \& 748 \& 759 \& 778 \& 821 \& 845 <br>
\hline

 

$£$ \& M Millions \& $\%$ Change \& $0 \%$ \& $2 \%$ \& $3 \%$ \& $1 \%$ \& $3 \%$ <br>
\hline
\end{tabular}

\begin{tabular}{ll|l|l|l|l|l|l|l|}
\hline Cat Dry Complete` \& 2015 \& 2016 \& 2017 \& 2018 \& 2019 \& 2020 \& 2021 <br>
\hline

 

Volume \& Volume \& 93 \& 96 \& 95 \& 98 \& 97 \& 98 <br>
95

 000 Tonnes \% Change $-1 \%$ 3\% $\quad 0 \%$ 2\% $\quad 0 \%$ 1\% $\begin{array}{ll}-3 \%\end{array}$ 

Value \& Value \& 243 \& 256 \& 268 \& 274 \& 272 \& 275 \& 275 <br>
\hline

 

\hline$£$ Millions \& $\%$ Change \& $0 \%$ \& $5 \%$ \& $4 \%$ \& $2 \%$ \& $-1 \%$ \& $1 \%$ \& $1 \%$ <br>
\hline
\end{tabular}

 | Volume | Value | 120 | 126 | 126 | 126 | 126 | 141 | 151 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |




Small animals, fish (indoor \& outdoor) \& indoor birds

| Rabbit |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | Indoor Fish |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume | Volume | 52 | 49 | 46 | 44 | 39 | 37 | 35 | Volume | Volume | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 000 Tonnes | \% Change | -2\% | -5\% | -5\% | -6\% | -10\% | -5\% | -5\% | 000 Tonnes | \% Change | -6\% | 0\% | -5\% | 2\% | -5\% | 4\% | 0\% |
| Value | Value | 51 | 47 | 45 | 43 | 38 | 37 | 36 | Value | Value | 52 | 53 | 52 | 52 | 52 | 53 | 53 |
| $€$ Millions | \% Change | -2\% | -6\% | -6\% | -5\% | -10\% | -3\% | -2\% | £ Millions | \% Change | -5\% | 2\% | -2\% | 1\% | 0\% | 2\% | 0\% |


| Guinea Pig |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | Outdoor Fish |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume | Volume | 14 | 13 | 13 | 13 | 13 | 13 | 13 | Volume | Volume | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 000 Tonnes | \% Change | -2\% | -4\% | -1\% | -2\% | 1\% | 1\% | 0\% | 000 Tonnes | \% Change | 1\% | -9\% | -1\% | 0\% | 1\% | 4\% | 5\% |
| Value | Value | 12 | 12 | 12 | 12 | 12 | 12 | 12 | Value | Value | 18 | 16 | 15 | 15 | 15 | 15 | 15 |
| € Millions | \% Change | -3\% | 0\% | -2\% | -3\% | 2\% | -1\% | 0\% | £ Millions | \% Change | 1\% | -8\% | -5\% | -6\% | 2\% | 2\% | 1\% |


| Rodent |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume | Volume | 8 | 7 | 7 | 7 | 7 | 6 | 6 |
| 000 Tonnes | $\%$ Change | $-3 \%$ | $-5 \%$ | $0 \%$ | $-5 \%$ | $-7 \%$ | $-8 \%$ | $-8 \%$ |
| Value | Value | 9 | 8 | 8 | 8 | 7 | 7 | 6 |
| $€$ Millions | \% Cane | $-4 \%$ | $-5 \%$ | 0 | $-4 \%$ | $-7 \%$ | $-12 \%$ | $-12 \%$ |


| Indoor Birds | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Volum |  |  | 13 | 12 | 12 | 11 | 11 | 12 | | Volume | Volume | 13 | 12 | 12 | 11 | 11 | 12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | | 000 Tonnes $\%$ Change | $1 \%$ | $-5 \%$ | $-5 \%$ | $-2 \%$ | $-2 \%$ | $5 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | | Value | Value | 13 | 12 | 11 | 11 | 11 | 12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | | Value | Value | 13 | 12 | 11 | 11 | 11 | 12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $€$ Millions | $\%$ Change | $1 \%$ | $-5 \%$ | $-7 \%$ | $-3 \%$ | $1 \%$ | $8 \%$ |



Bird food (wild, pigeon \& indoor)

 \begin{tabular}{|l|l|l|l|l|l|l|l|l|}
\hline Volume \& Volume \& 15 \& 12 \& 13 \& 13 \& 13 \& 15 \& 19 <br>
\hline

 

\hline 000 Tonnes $\%$ Change \& $7 \%$ \& $-18 \%$ \& $4 \%$ \& $5 \%$ \& $0 \%$ \& $17 \%$ <br>
\hline

 

\hline Value \& Value \& 15 \& 22 \& 25 \& 25 \& 24 \& 28 \& 36 <br>
\hline$€$ Millions \& $\%$ Change \& $-38 \%$ \& $47 \%$ \& $10 \%$ \& $2 \%$ \& $-5 \%$ \& $17 \%$ \& $27 \%$ <br>
\hline
\end{tabular}

 \begin{tabular}{|l|l|l|l|l|l|l|l|}
\hline Volume \& Volume \& 29 \& 27 \& 25 \& 27 \& 28 \& 28 <br>
34 <br>
\hline 000 \& \& \& \& <br>
\hline

 

\hline 000 Tonnes $\%$ Change \& $-6 \%$ \& $-8 \%$ \& $-8 \%$ \& $7 \%$ \& $5 \%$ \& $0 \%$ <br>
\hline

 

\hline Value \& Value \& 50 \& 46 \& 43 \& 46 \& 48 \& 48 \& 73 <br>
\hline

 £ Millions 

\hline
\end{tabular}

| Blended |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume | Volume | 76 | 68 | 70 | 72 | 75 | 91 | 97 |
| 000 Tonnes | $\%$ Change | $-5 \%$ | $-11 \%$ | $3 \%$ | $3 \%$ | $4 \%$ | $22 \%$ | $6 \%$ |
| Value | Value | 70 | 64 | 68 | 71 | 68 | 87 | 92 | | Value | Value | 70 | 64 | 68 | 71 | 68 | 87 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | £ Millions 


| Fat Balls |  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Volume | Volume | 17 | 26 | 33 | 34 | 35 | 41 | 47 |
| 000 Tonnes | $\%$ Change | $-11 \%$ | $53 \%$ | $26 \%$ | $4 \%$ | $2 \%$ | $19 \%$ | $13 \%$ |
| Value | Value | 28 | 42 | 48 | 50 | 52 | 62 | 69 | | Value | Value | 28 | 42 | 48 | 50 | 52 | 62 | 69 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



 \begin{tabular}{|l|l|l|l|l|l|l|l|l|}
\hline Volume \& Volume \& 6 \& 8 \& 8 \& 8 \& 8 \& 8 \& 10 <br>
\hline

 

\hline 000 Tonnes $\%$ Change \& $-6 \%$ \& $27 \%$ \& $3 \%$ \& $2 \%$ \& $1 \%$ \& $3 \%$ \& $23 \%$ <br>
\hline

 

\hline Value \& Value \& 24 \& 25 \& 27 \& 29 \& 30 \& 32 \& 41 <br>
\hline$£$ Millions \& \% \& Chang \& $-2 \%$ \& 70 \& $7 \%$ \& $7 \%$ \& $6 \%$ \& 5 <br>
\hline

 

\hline$€$ Millions \& $\%$ Change \& $-2 \%$ \& $7 \%$ \& $7 \%$ \& $7 \%$ \& $6 \%$ \& $5 \%$ <br>
\hline

 

\hline Mealworms \& 2015 \& 2016 \& 2017 \& 2018 \& 2019 \& 2020 \& 2021 <br>
\hline Volume \& Volume \& \& \& \& \& 2 \& 2 \& 3 <br>
\hline Oo0 Tonnes \& \% Change \& \& \& \& \& N/A \& $26 \%$ \& $71 \%$ <br>
\hline Value \& Value \& \& \& \& \& 12 \& 15 \& 28 <br>
\hline f Millions \& \% Chane \& \& \& \& \& N $/ \mathrm{A}$ \& $25 \%$ \& $80 \%$ <br>
\hline
\end{tabular}




 \begin{tabular}{ll|l|l|l|l|l|l|l}
\hline Value \& Value \& 7 \& 6 \& 6 \& 6 \& 6 \& 6 \& 6 <br>
\hline €Mil \& \& \& \& \&

 

\hline$£$ Millions \& $\%$ \& Change \& $-8 \%$ \& $-2 \%$ \& $-1 \%$ \& $-2 \%$ \& $0 \%$ <br>
\hline
\end{tabular}

| Total Birds ex. Indoor | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | | Volume | Volume | 149 | 146 | 153 | 159 | 165 | 190 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| al | 215 |  |  |  |  |  |  |

 \begin{tabular}{ll|l|lllllll}
\hline Value \& Value \& 194 \& 207 \& 217 \& 227 \& 241 \& 279 \& 345 <br>
\hline

 

\hline Value \& \% Change \& $11 \%$ \& $7 \%$ \& $7 \%$ \& $5 \%$ \& 24 \& 279 \& 345 <br>
\hline$£$ Millions \& \% Change \& $-11 \%$ \& $5 \%$ \& $5 \%$ \& $6 \%$ \& $16 \%$ \& $24 \%$ <br>
\hline
\end{tabular}

## UK Pet Food Market 2022 Sector Volume \& Value with Annual Growth Forecast

These forecasts were discussed and agreed at the annual Market Data meeting in March 2022, which is open for all participating PFMA members to attend and contribute. The basis on which these forecasts have been arrived at is that unless there is compelling insight to the contrary, growth rates follow the current short-term historic trends. Wet Cat Multi-serve is included this year within Wet Cat Total as per member suggestions. The rule for breaking out a category is there is a minimum of four submissions to protect the confidentiality of submitting members). Cat Treats volume is not reported as it is considered of little use and therefore no forecast is available. Small Animal treats have been removed from the data this year as not enough members who supply products in that category take part in the Market Data Scheme to ensure a robust set of data.

There is a sense of optimism in the market that there will be continued growth in 2022 although at a lower level than in 2021 as it is considered that 2021 was a one-off and that some of the growth is due to there being more pets in the UK, the high levels of growth in treats and wild bird food were a result of continuing 'lockdowns' through 2021. This is thought to be due to some owners feeding treats more, perhaps as a result of being at home much more with their pets so there were more opportunities for treating as well as perhaps those owners treating their pets when they treated themselves. It is also clear for 2021 and 2022 that general inflationary pressures and some product availability issues will force consumer prices higher hence the differential in value and volume growth rate predictions.

| Dog Food |  | Wet Total | Wet Raw | Dry Comp. | Mixer | Treats Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume | \% Change | 4\% | 10\% | 1\% | -2\% | 1\% |
| Value | \% Change | 6\% | 15\% | 2\% | 0\% | 3\% |
| Cat Food |  | Wet Cat |  | Dry |  | reats |
| Volume | \% Change | 0\% |  | -2\% | N/A |  |
| Value | \% Change | 4\% |  | 2\% |  | 5\% |


| Small Animal Food |  | Rabbit | Guinea Pig | Rodent |
| :--- | :--- | :---: | :---: | :---: |
| Volume | \% Change | $-5 \%$ | $0 \%$ | $-8 \%$ |
| Value | \% Change | $-2 \%$ | $0 \%$ | $-12 \%$ |


| Fish Food |  | Indoor | Outdoor |
| :--- | :--- | :--- | :---: |
| Volume | \% Change | $0 \%$ | $4 \%$ |
| Value | $\%$ Change | $0 \%$ | $2 \%$ |


| Bird Food |  | Straight <br> Peanuts | Other <br> Straight | Blended | Fat Balls | Other Fats <br> \& Treats | Mealworms | Pigeon | Indoor |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume | $\%$ Change | $3 \%$ | $0 \%$ | $1 \%$ | $2 \%$ | $2 \%$ | $2 \%$ | $-5 \%$ | $1 \%$ |
| Value | $\%$ Change | $3 \%$ | $5 \%$ | $4 \%$ | $5 \%$ | $4 \%$ | $5 \%$ | $0 \%$ | $4 \%$ |



## UK Pet Food Market 2015-21 Total Volume Share by Channel

Over the period that this data set covers there has been a continual drift of sales from Grocery to the combined Non-Grocery channels (Inc. Pet Specialists including online, DIY, Garden Centres, Vets and Hard Discounters). This trend is expected to continue, especially in the light of shopping habit changes prompted by the Pandemic in mid 2020 with online retailers benefiting including online only pet shops.

Although 2020 and 2021 appear to have moved back to grocery somewhat this is not expected to continue and could be a result of increased demand through the grocers who offer click and collect and some non-grocery outlets being forced to close at some points during the various lockdowns.

|  |  | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grocery |  |  |  |  |  |  |  |  |
| Volume | \% of Total | $62 \%$ | $63 \%$ | $56 \%$ | $58 \%$ | $53 \%$ | $57 \%$ | $60 \%$ |
| Non-Grocery |  |  |  |  |  |  |  |  |
| Volume | $\%$ of Total | $38 \%$ | $37 \%$ | $44 \%$ | $42 \%$ | $47 \%$ | $43 \%$ | $40 \%$ |

Excludes Cat \& Dog Treats \& Fish food as data not collected
No Growth rates as this data is derived from consolidated raw data and the number of member submissions changes every year therefore making growth rates meaningless.

## UK Pet Food Market 2015-21 Total Volume Own Label vs. Brand

The proportion of Pet Food (including Bird food) sold in the UK that is branded has remained relatively constant between 2015 and 2021 at between $83 \%$ and $86 \%$ by volume. 2021 is in line with the previous five years.

|  |  | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Branded |  |  |  |  |  |  |  |  |
| Volume | \% of Total | $86 \%$ | $84 \%$ | $83 \%$ | $84 \%$ | $83 \%$ | $86 \%$ | $86 \%$ |
| Own Label |  |  |  |  |  |  |  |  |
| Volume | $\%$ of Total | $14 \%$ | $16 \%$ | $17 \%$ | $16 \%$ | $17 \%$ | $14 \%$ | $14 \%$ |

Excludes Cat/Dog Treats \& Fish food as not enough member returns to ensure confidentiality.No Growth rates as this data is derived from consolidated raw data and the number of member submissions changes every year therefore making growth rates meaningless.

For 2021 data (collected in early 2022) a number of changes were planned for the Market Data scheme. Members have requested that Raw Wet dog food is split out from Wet Dog. Also, Wet Cat Multi Serve is combined with Single Serve to form Total Wet Cat as the market for Multi Serve is now relatively small. Finally, for Pet, the distribution channels collected have changed to improve the accuracy of the data.


## Pet Population in 2022-Ownership Changes over the last couple of unusual years

In January 2022 the PFMA asked a representative sample of 2,560 adults in the UK for their attitudes and behaviours in respect of pet ownership and the pandemic. This follows on from work done in July 2020 and January 2021 that were published in the previous editions of this report.

## Acquisitions

We asked if households had acquired a pet since the start of the pandemic in $2020.17 \%$ of respondents said that they had, which equates to 4.7 m households. This compares to $11 \%$ or 3.2 m households in January 2021. This appears to suggest a slowdown in the rate of respondents acquiring new pets in the second year of the pandemic, with some large variations between different demographic groups as seen in the table below.


## New Owner Demographics

Those with children were much more likely to have acquired a pet as well as younger adults. Although over a half ( $57 \%$ ) of new pets have been welcomed into homes with children (2.7m households), Gen Z and Millennials represent $53 \%$ of those owning new pets ( 2.6 m households). $25 \%$ ( 1.2 m ) are $16-24$ year olds and $29 \%(1.4 \mathrm{~m})$ are $25-34$ year olds.


|  | Total | Male | Female | ABC1 | C2DE | Children | No Children | White | BAME |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yes | $17 \%$ | $19 \%$ | $15 \%$ | $19 \%$ | $15 \%$ | $31 \%$ | $10 \%$ | $17 \%$ | $18 \%$ |
| No | $63 \%$ | $61 \%$ | $65 \%$ | $62 \%$ | $64 \%$ | $58 \%$ | $66 \%$ | $64 \%$ | $58 \%$ |


|  | Total | $16-24$ | $25-34$ | $35-44$ | $\mathbf{4 5 - 5 4}$ | $55-64$ | $65-74$ | $\mathbf{7 5 +}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yes | $17 \%$ | $29 \%$ | $27 \%$ | $22 \%$ | $14 \%$ | $6 \%$ | $6 \%$ | $1 \%$ |
| No | $63 \%$ | $57 \%$ | $58 \%$ | $62 \%$ | $70 \%$ | $67 \%$ | $66 \%$ | $61 \%$ |

$N=2,560$, Q . Have you acquired a new pet(s) since the start of the pandemic?

## Pet Types

Of those who had acquired a new pet since $2020(\mathrm{~N}=447), 42 \%$ reporting getting a cat, $49 \%$ a dog and $17 \%$ other'


## Dogs and Health

In 2021 respondents were asked about the effects of dog ownership on their mental health, this year they were asked about the effects on their physical health. When the two most positive responses are added together (Top 2 Box) it is clear that having a dog is very positive for the owner's physical health with $79 \%$ of all respondents reporting this. Women are slightly more likely to report this ( $81 \%$ versus Men at $79 \%$ ) as are those with children and those in the ABC1 demographic.


|  | Total | Male | Female | ABC1 | C2DE | Children | No Children | White | BAME |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Top 2 Box | $79 \%$ | $79 \%$ | $81 \%$ | $83 \%$ | $77 \%$ | $82 \%$ | $78 \%$ | $83 \%$ | $64 \%$ |
| Yes, very much so | $35 \%$ | $36 \%$ | $35 \%$ | $38 \%$ | $33 \%$ | $37 \%$ | $34 \%$ | $38 \%$ | $19 \%$ |
| Yes, to some extent | $44 \%$ | $43 \%$ | $46 \%$ | $45 \%$ | $44 \%$ | $45 \%$ | $44 \%$ | $45 \%$ | $45 \%$ |
| Neither helpful or unhelpful | $8 \%$ | $7 \%$ | $8 \%$ | $6 \%$ | $9 \%$ | $7 \%$ | $8 \%$ | $7 \%$ | $7 \%$ |
| No, not particularly | $8 \%$ | $9 \%$ | $7 \%$ | $8 \%$ | $9 \%$ | $8 \%$ | $9 \%$ | $7 \%$ | $20 \%$ |
| No, not at all | $4 \%$ | $5 \%$ | $3 \%$ | $3 \%$ | $6 \%$ | $3 \%$ | $5 \%$ | $3 \%$ | $8 \%$ |


|  | Total | $16-24$ | $25-34$ | $35-44$ | $45-54$ | $55-64$ | $65-74$ | $75+$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Top 2 Box | $79 \%$ | $73 \%$ | $82 \%$ | $80 \%$ | $84 \%$ | $81 \%$ | $78 \%$ | $68 \%$ |
| Yes, very much so | $35 \%$ | $31 \%$ | $39 \%$ | $39 \%$ | $32 \%$ | $36 \%$ | $31 \%$ | $36 \%$ |
| Yes, to some extent | $44 \%$ | $42 \%$ | $43 \%$ | $41 \%$ | $52 \%$ | $45 \%$ | $47 \%$ | $32 \%$ |
| Neither helpful or unhelpful | $8 \%$ | $10 \%$ | $7 \%$ | $7 \%$ | $7 \%$ | $7 \%$ | $8 \%$ | $5 \%$ |
| No, not particularly | $8 \%$ | $12 \%$ | $5 \%$ | $10 \%$ | $6 \%$ | $9 \%$ | $8 \%$ | $18 \%$ |
| No, not at all | $4 \%$ | $5 \%$ | $6 \%$ | $3 \%$ | $2 \%$ | $2 \%$ | $5 \%$ | $9 \%$ |

$\mathrm{N}=881, \mathrm{Q}$. Does having a dog help your physical fitness?

## The Experience of Pet Ownership

When asked about a series of statements that reflect their time spent with their pet, the results varied a little across the different demographic groups.

|  | Total | Male | Female | ABC1 | C2DE | Children | No Children | White | BAME |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Having a pet helps my mental wellbeing | 51\% | $43 \%$ | $59 \%$ | 49\% | 52\% | 39\% | 59\% | 54\% | $36 \%$ |
| Having a pet is almost like having a child | 41\% | 35\% | 48\% | 38\% | 45\% | 35\% | 46\% | 44\% | 31\% |
| Having a pet is a big responsibility | 48\% | 40\% | 56\% | 48\% | 48\% | 40\% | 53\% | 51\% | 40\% |
| Having a pet has changed my life for the better | 41\% | 33\% | 49\% | 41\% | 41\% | 32\% | 47\% | 43\% | 30\% |
| I'm worried about leaving my pet at home when I go back to work | 14\% | 15\% | 13\% | 15\% | 13\% | 15\% | 14\% | 14\% | 15\% |
| My pet is absolutely one of the family | 60\% | 48\% | 71\% | 59\% | 60\% | 49\% | 66\% | 63\% | 46\% |
| I love my pet almost as much as my partner | 25\% | 21\% | 29\% | 25\% | 25\% | 22\% | 27\% | 27\% | 16\% |
| I wish I had more space in my home for my pet | 11\% | 12\% | 10\% | 12\% | 10\% | 14\% | 9\% | 10\% | 18\% |
| The amount of exercise my dog needs is a suprise | 5\% | 6\% | 5\% | 6\% | 5\% | 7\% | 5\% | 5\% | 7\% |
| The amount of walking that my dog requires is a burden | 4\% | 6\% | 3\% | 6\% | 3\% | 8\% | 2\% | 4\% | 6\% |
| I haven't been able to train my dog as much as I'd like to | 7\% | 8\% | 5\% | 8\% | 6\% | 9\% | 5\% | 6\% | 8\% |
| Training my dog is a challenge / has been challenging | 9\% | 9\% | 9\% | 11\% | 8\% | 12\% | 7\% | 9\% | 10\% |


|  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | $16-24$ | $25-34$ | $35-44$ | $45-55$ | $55-64$ | $65-74$ | $75+$ |
| Having a pet helps my mental wellbeing | $51 \%$ | $41 \%$ | $43 \%$ | $47 \%$ | $60 \%$ | $60 \%$ | $62 \%$ | $67 \%$ |
| Having a pet is almost like having a child | $41 \%$ | $34 \%$ | $40 \%$ | $38 \%$ | $47 \%$ | $46 \%$ | $46 \%$ | $50 \%$ |
| Having a pet is abig responsibility | $48 \%$ | $37 \%$ | $40 \%$ | $45 \%$ | $58 \%$ | $62 \%$ | $53 \%$ | $57 \%$ |
| Having a pet has changed my life for the better | $44 \%$ | $36 \%$ | $35 \%$ | $38 \%$ | $49 \%$ | $47 \%$ | $45 \%$ | $48 \%$ |
| l'm worried about leaving my petat home when I go back to work | $14 \%$ | $21 \%$ | $17 \%$ | $14 \%$ | $18 \%$ | $8 \%$ | $2 \%$ |  |
| My pet is absolutely one of the family | $60 \%$ | $46 \%$ | $49 \%$ | $59 \%$ | $67 \%$ | $70 \%$ | $78 \%$ | $77 \%$ |
| Ilove my petalmost as much as my partner | $25 \%$ | $23 \%$ | $28 \%$ | $20 \%$ | $28 \%$ | $28 \%$ | $26 \%$ | $10 \%$ |
| I wish I had more space in my home for my pet | $11 \%$ | $17 \%$ | $13 \%$ | $14 \%$ | $8 \%$ | $7 \%$ |  | $2 \%$ |
| The amount of exercise my dog needs is s suprise | $5 \%$ | $7 \%$ | $7 \%$ | $7 \%$ | $4 \%$ | $4 \%$ | $3 \%$ |  |
| The amount of walking that my dog requires is a burden | $4 \%$ | $6 \%$ | $8 \%$ | $5 \%$ | $3 \%$ | $1 \%$ | $1 \%$ | $2 \%$ |
| Ihaven't been able to train my dog as much as ld like to | $7 \%$ | $9 \%$ | $7 \%$ | $8 \%$ | $7 \%$ | $3 \%$ | $5 \%$ |  |
| Training my dog is a challenge / has been challenging | $9 \%$ | $10 \%$ | $10 \%$ | $12 \%$ | $10 \%$ | $4 \%$ | $8 \%$ | $4 \%$ |

$N=1,457, Q$. Do you associate with any of the following statements? (All Respondents)

It is clear that having a pet is a positive experience for many, with $41 \%$ saying that having a pet has changed their life for the better, a higher proportion of people without children agreed to this statement ( $47 \%$ without children versus $32 \%$ with children). The older people are the more it is the case that having a pet is a life changing experience. Younger age groups tend to report that the pandemic and associated restrictions on leaving their home has meant more time spent with the pet(s) although some also suggest that they are concerned about leaving their pet at home when they return to work. It can be suggested from this and the levels of acquisition and relinquishment together with anecdotal press coverage that some (especially younger) new pet owners did not realise the commitment that they were making.

In addition, women are much more likely (than men) to report that having a pet is like having a child and is a big responsibility. Very few respondents believe that walking a dog is a burden ( $4 \%$ in total) while $9 \%$ of the total believe that training their dog is a challenge.

Narrowing this question to just dog owners, mental health is more positively affected for this group lperhaps due to the beneficial effects of the need to get out of the home at least once a day to walk their dog which provides physical exercise, fresh air and the chance to interact, albeit at a modest distance, from other dog owners) with the same high points as with all respondents ( $\mathrm{N}=881$ ), the other observations are equally true for the sample when limited to dog owners alone and just as with mental health, dog owners are more positive than the sample when analysed at the level of total pet owners.


## Pet Friendly Work Policies

When asked if the respondent's workplace has a dog friendly policy only $18 \%$ responded in the affirmative ( $15 \%$ in 2021), the majority reported that it did not $(40 \%)$. A further $11 \%$ reported that they did not know and $31 \%$ responded that the question was not applicable. Those in the ABC1 group are around $50 \%$ more likely than those in the C2DE group to work somewhere with a dog friendly policy which suggests that white collar office environments are more likely to have a positive policy versus shops and factories etc. that are more normally associated with C2D types of employment ( E being retired). This is not surprising but there is still plenty of scope for further improvement in these figures.

|  | Total | Male | Female | ABC1 | C2DE | Children | No Children | White | BAME |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yes | $18 \%$ | $25 \%$ | $10 \%$ | $21 \%$ | $14 \%$ | $30 \%$ | $9 \%$ | $16 \%$ | $32 \%$ |
| No | $40 \%$ | $39 \%$ | $41 \%$ | $44 \%$ | $36 \%$ | $43 \%$ | $39 \%$ | $40 \%$ | $39 \%$ |
| Not sure / Don't know | $11 \%$ | $11 \%$ | $10 \%$ | $11 \%$ | $11 \%$ | $11 \%$ | $11 \%$ | $10 \%$ | $16 \%$ |


|  | Total | $16-24$ | $25-34$ | $35-44$ | $45-54$ | $55-64$ | $65-74$ | $75+$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yes | $18 \%$ | $23 \%$ | $31 \%$ | $23 \%$ | $7 \%$ | $8 \%$ | $5 \%$ | $2 \%$ |
| No | $40 \%$ | $39 \%$ | $41 \%$ | $48 \%$ | $53 \%$ | $42 \%$ | $9 \%$ | $4 \%$ |
| Not sure / Don't know | $11 \%$ | $22 \%$ | $10 \%$ | $10 \%$ | $9 \%$ | $9 \%$ |  | $3 \%$ |

$N=1,457, Q$. Does your workplace have a dog friendly policy?

## Pet Relinquishment

One of the negative aspects of the pandemic has been households who have had to relinquish a pet. The reasons will vary and were not asked in 2021 however in 2022 a short range of prompted responses were given. This question is a classic case of risking inviting the 'socially desirable response' but has been asked anyway. It is assumed that this question might not have been answered honestly by some however this is impossible to know.


In summary, when asked if they had given up a pet $12 \%$ in total confirmed that they had (up from $5 \%$ in 2021). A further $1 \%$ preferred not to say which could be taken as an additional $1 \%$ who have given up a pet.

Relinquishment figures in 2022 can be compared to the $17 \%$ of all households and $29 \% / 27 \%$ of $16-24$ and $25-34$-year olds respectively who had acquired a pet in 2020/21. This suggests a net gain of $5 \%$ at a total level although this is gross and should not been seen as a means of estimating the growth in the UK pet population.


## Relinquishment Demographics and Reasons

As you can see from the chart below, almost one quarter (23\%) of the people in the younger age groups ( $16-24$ and 25-34) have been unable to keep their pet and $71 \%$ of all relinquishments can be attributed to this demographic ( 2.1 m households).


$N=2,560$, $Q$. Have you had to relinquish a pet?

We looked at the raw data for specific age groups and can highlight percentages of each group that selected reasons such as work or living arrangements. The main reason 16-24 year olds gave up a pet was a change in living arrangements with $34 \%$ of this group citing this factor. $23 \%$ claimed financial obstacles and $22 \%$ identified a change in working arrangements. Behavioural concerns were a reason for $13 \%$ of those who relinquished in this age group. For those slightly older aged $25-34$ years old, both working and living arrangements were an issue affecting $41 \%$ and $39 \%$ respectively. As mentioned previously, we discovered that $40 \%$ of owners don't have pet friendly offices with an extra $11 \%$ unsure.

## Types of Pets Being Relinquished

When asked about the species of pet that was given up ( 294 respondents answered this question so it is only a guide), $45 \%$ reported that the pet was a cat, $60 \%$ a dog with $4 \%$ quoting 'other'. This suggests that dogs were slightly more likely to have been given up than cats which is unfortunately to be expected given the training requirements for puppies and dogs relative to kittens and cats and also the difficulties in leaving a dog at home all day versus a cat in the same situation. In previous studies there appears to be a clear link between a lack of acknowledgement that training is required to avoid behavioural problems which tend to lead to relinquishment. These data are similar to those collected in January 2021.

6 rental accommodation. There are some excellent campaigns focused on this. We also need to ensure that potential pet owners are aware of the full implications of pet ownership and the significant responsibility that comes with a new family member. We are active in supporting pet ownership education campaigns such as National Pet Month and we work to promote the many excellent resources provided by the network of UK charities and welfare organisations. Woodgreen, for example, have a service whereby struggling owners are supported in their own homes. Rehoming centres should always be the first port of call for owners unable to cope.

Nicole Paley, Deputy Chief Executive, PFMA


6 woodgreen

Sadly, we are seeing the number of requests for intake increase, which has been most significant for dogs and small pet species (rabbits in particular). Unfortunately, we cannot always accommodate pets straight away, resulting in concern about how these pets are being rehomed instead. Online or private sales may be worse for pets' welfare in the long-term especially if they have significant medical or behavioural needs that go on untreated. On a more positive note, we at Woodgreen have seen demand for our outreach, behaviour advice and online workshops increase. Well over 200 people receive support each week, indicating that many owners are keen to work at keeping a pet. We'd encourage any owner experiencing problems with their pets to reach out as soon as possible for guidance, as many common issues can be improved in the home with trusted advice and support.

Linda Cantle, Director of Pet \& Owner Support Services at Woodgreen Pets Charity


## Vinnies Story

Vinnie was 11 months old when he was an emergency arrival at Woodgreen, after he suffered a serious injury to his third eyelid and his owner was unable to afford treatment Vinnie was taken straight into Wood Green's veterinary surgery to have his eyelid repaired, where he was also neutered whilst under anaesthetic. Vinnie is now fully recovered and is settling into his new home
we are now starting to see an increase in requests for help and rehoming and particularly with rabbits. Bringing an animal home to join your family is a significant commitment and responsibility and the increase in ownership during the pandemic did cause concerns that some people may not have fully considered whether they would be able to properly care for them for the rest of their life

We understand that circumstances can change and, sometimes, this leaves families having to make the heart-breaking decision to give up their pets. However, we also know that animals are often signed over to charities, rehomed or even abandoned because people took on a pet without the necessary research or appreciation of the responsibility and commitment.

Following the surge in pet acquisition during lockdown, with many people now returning to normal life, and with the cost of living rising at a shocking rate, at the RSPCA we fear this is just the start of a pet welfare crisis; and we're worried that it'll be charities like us that are left picking up the pieces.

Pet Welfare Expert at RSPCA, Dr Samantha Gaines


Storms Story
Five-year-old collie-cross Storm was dumped at an RSPCA centre at the beginning of lockdown after his owner fell ill and their family could no longer take care of him. He was incredibly overweight and had nasty ear and skin infections. Staff at Stubbington Ark set about treating him and put him on a strict diet and exercise regime before he went to live with Amy Ockleford who also works for the RSPCA.

## Annual Pet Population Data - 2022

## Methodology Change and Comparing Historical Figures

In order to collect pet population data, the PFMA used to conduct face-to-face interviews. Due to the pandemic, all research has had to move online. Traditionally, online surveys seem to inflate the level of pet ownership. Therefore, we took the decision to increase the sample size to approximately 9,000 to achieve a robust sample size. This also eliminates the need for rounding two years worth of data, which was a process we followed with smaller samples of data sourced in person.

Although the questions remain the same, it is not possible to make comparisons and benchmark the change from data sourced face-to-face and online.

The online survey has been run for two consecutive years. In 2021 the size was 5093 and in 2022 is 8983 for the main annual population figures. For 2022, caution is required when comparing data to the previous year due to the change in sample size. Percentages of households owning pets can be compared between 2022 and 2021

## UK Pet Population in 2022 - by species

In 2022, there are around 35 million non-aquatic pets in the UK. $62 \%$ of UK households own a pet of some type, which equates to around 17 million individual households. In the UK there are now 13 m dogs and 12 m cats, 1.6 m indoor birds, 1.4 m domestic fowl, 1 m rabbits, 900 k Guinea pigs, 700k pigeons, 600k hamsters, 600 k tortoises and 600 k horses.

## UK Pet Population - \% Households Owning a Pet

| Species \& Population | \% Households <br> Owning | Species \& Population | \% Households <br> Owning |
| :--- | :---: | :--- | :---: |
| Around 13 million dogs | $34 \%$ | Around 600,000 horses \& ponies as pets | $1.1 \%$ |
| Around 12 million cats | $28 \%$ | Around 500,000 snakes | $1.0 \%$ |
| Households with both cat(s) \& dog(s) | $11 \%$ | Around 400,000 lizards | $1.0 \%$ |
| Around 8 million indoor fish tanks | $17 \%$ | Around 400,000 frogs \& toads | $0.5 \%$ |
| Around 6.5 million outdoor ponds | $12 \%$ | Around 300,000 gerbils | $0.4 \%$ |
| Around 1.6 million indoor birds | $2.9 \%$ | Around 300,000 rats | $0.4 \%$ |
| Around 1.4 million domestic fowl | $1.4 \%$ | Around 200,000 newts/salamanders | $0.3 \%$ |
| Around 1 million rabbits | $2.4 \%$ | Around 200,000 ferrets | $0.2 \%$ |
| Around 900,000 guinea pigs | $1.3 \%$ | Around 100,000 people keep insects | $0.3 \%$ |
| Around 700,000 pigeons as pets | $0.9 \%$ | Around 60,000 mice (no data in 2019/20) | $0.2 \%$ |
| Around 600,000 hamsters | $1.5 \%$ |  |  |
| Around 600,000 tortoise \& turtles | $1.4 \%$ | Around 35 million non-aquatic pets | $62 \%$ |

In November and December 2021 the PFMA joined with the Federation of British Herpetologists (FBH) to look at a variety of aspects regarding the keeping of reptiles and amphibians. This survey was only conducted with owners of such species and not the general public as per the annual PFMA Pet Population. If you're interested in finding out more, please contact the PFMA team.

Top Ten Pets

| 13 MILLION DOGS (34\% households) |
| :--- |
| 12 MILLION CATS (28\% households) |
| 1.6 MILLION INDOOR BIRDS ( $2.9 \%$ households) |
| 1.4 MILLION DOMESTIC FOWL (1.4\% households) |
| 1 MILLION RABBITS (2.4\% households) |
| 900,000 GUINEA PIGS (1.3\% households) |
| 700,000 PIGEONS ( $0.9 \%$ households) |
| 600,000 HAMSTERS (1.5\% households) |
| 600,000 TORTOISES \& TURTLES (1.4\% households) |
| 600,000 HORSES \& PONIES (1.1\% households) |
| Note: All figures are rounded to the nearest 100,000 |
| 8m INDOOR FISH TANKS (17\% households) |
| 6.5m OUTDOOR PONDS (12\% households) |



## Regional Dog and Cat Populations 2022

| \% of Households owning |  | N East | N West | Yorks \& Humb | East Mids | West Mids | East of England | London | S East | S West | Wales | Scot | $\begin{gathered} \mathrm{N} \\ \text { Ireland } \end{gathered}$ | UK |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Cats } \\ & \text { Dogs } \end{aligned}$ | \% | 22 | 27 | 26 | 25 | 30 | 30 | 29 | 32 | 28 | 27 | 27 | 23 | 28 |
|  | \% | 40 | 38 | 34 | 32 | 35 | 35 | 31 | 29 | 32 | 41 | 36 | 44 | 34 |
|  | Sample size | 398 | 1100 | 788 | 652 | 819 | 856 | 1090 | 1151 | 789 | 483 | 656 | 201 | 8983 |

Tables limited to Cats \& Dogs as other species have low levels of household ownership compared to cats/dogs and these small percentages change little over time.

Households with Dogs and Cats 2022 (split by gender, social class, those with or without children, ethnicity and age)

In 2022, 25-34-year olds appear more likely to own a cat than the other age groups, with high social class and households with children also more likely to own a cat. For dog ownership those under 54 are more likely than those over 55 with a much higher propensity of those with children than those without and no difference for the social classes (ABC1 still higher than C2DE). 'White' households more likely to own cats and dogs compared with BAME households.

| \% Households Owning | Total | GENDER |  | SOCIAL CLASS |  | CHILDREN |  | ETHNICITY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | ABC1 | C2DE | An | None | White | BAME |
| Cats | 28 | 28 | 28 | 29 | 27 | 36 | 24 | 29 | 23 |
| Dogs | 34 | 37 | 32 | 34 | 34 | 46 | 29 | 36 | 26 |
| \% Households |  | AGE |  |  |  |  |  |  |  |
| Owning | Total | 16-24 | 25-34 | 35-4 |  |  | 55-64 | 65-74 | 75+ |
| Cats | 28 | 28 | 34 | 32 |  |  | 26 | 19 | 14 |
| Dogs | 34 | 40 | 45 | 39 |  |  | 27 | 23 | 15 |

## Households with Children and Pets 2022

This table shows the proportion and approximate number of UK households (rounded) that had pets and children.

| $\mathbf{2 0 2 2}$ | \%HH | HH 000s |
| :--- | :---: | :---: |
| Cat | $36 \%$ | 3,250 |
| Dog | $46 \%$ | 4,100 |
| Birds las Pets) | $8 \%$ | 730 |
| Small Mammals | $12 \%$ | 1,050 |
| Total Pets | $77 \%$ | 6,900 |

## Number of Cats and Dogs per Household 2022

When considering how many cats or dogs households have, it is clear that a single species per household is the norm with $66 \%$ of cat owning households having one cat and $76 \%$ of dog owning households having only one dog. These figures vary between the demographic measures but not to any great extent that is worth mentioning. Having more than one cat is a little more likely than having more than one dog.

| \% Households Owning | Total | GENDER |  | SOCIAL CLASS |  | CHILDREN |  | ETHNICITY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | ABC1 | C2DE | Any | None | White | BAME |
| 1 Cat | 66\% | 71\% | 62\% | 67\% | 65\% | 68\% | 65\% | 66\% | 72\% |
| 2 Cats | 24\% | 21\% | 27\% | 24\% | 24\% | 24\% | 24\% | 24\% | 21\% |
| 3 Cats | 5\% | 5\% | 5\% | 5\% | 5\% | 4\% | 6\% | 5\% | 4\% |
| 4 Cats | 3\% | 2\% | 3\% | 2\% | 3\% | 3\% | 3\% | 3\% | 3\% |
| 5 or more Cats | 2\% | 2\% | 2\% | 1\% | 3\% | 1\% | 3\% | 2\% | 1\% |


| \% Households |  | GENDER |  |  | SOCIAL CLASS |  | CHILDREN |  | ETHNICITY |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Owning | Total | Male | Female | ABC1 | C2DE | Any | None | White | BAME |  |
| 1 Dog | $76 \%$ | $77 \%$ | $76 \%$ | $76 \%$ | $76 \%$ | $76 \%$ | $77 \%$ | $76 \%$ | $79 \%$ |  |
| 2 Dogs | $\mathbf{1 8 \%}$ | $17 \%$ | $19 \%$ | $19 \%$ | $17 \%$ | $19 \%$ | $18 \%$ | $18 \%$ | $17 \%$ |  |
| 3 Dogs | $\mathbf{4 \%}$ | $4 \%$ | $3 \%$ | $3 \%$ | $5 \%$ | $3 \%$ | $4 \%$ | $4 \%$ | $4 \%$ |  |
| 4 Dogs | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ |  |  |
| 5or more Dogs | $1 \%$ |  | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ |  |  |


| \% Households |  | AGE |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Owning | Total | $\mathbf{1 6 - 2 4}$ | $\mathbf{2 5 - 3 4}$ | $\mathbf{3 5 - 4 4}$ | $\mathbf{4 5 - 5 4}$ | $\mathbf{5 5 - 6 4}$ | $\mathbf{6 5 - 7 4}$ | $\mathbf{7 5 +}$ |
| 1 Cat | $\mathbf{6 6 \%}$ | $56 \%$ | $66 \%$ | $71 \%$ | $66 \%$ | $69 \%$ | $67 \%$ | $78 \%$ |
| 2 Cats | $\mathbf{2 4 \%}$ | $30 \%$ | $24 \%$ | $22 \%$ | $24 \%$ | $22 \%$ | $22 \%$ | $18 \%$ |
| 3 Cats | $\mathbf{5 \%}$ | $5 \%$ | $6 \%$ | $4 \%$ | $5 \%$ | $6 \%$ | $6 \%$ | $1 \%$ |
| 4 Cats | $3 \%$ | $5 \%$ | $2 \%$ | $2 \%$ | $2 \%$ | $3 \%$ | $3 \%$ |  |
| 5 or more Cats | $2 \%$ | $3 \%$ | $2 \%$ | $1 \%$ | $3 \%$ | $1 \%$ | $2 \%$ | $3 \%$ |


| \% Households |  | AGE |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Owning | TOTAL | $\mathbf{1 6 - 2 4}$ | $\mathbf{2 5 - 3 4}$ | $\mathbf{3 5 - 4 4}$ | $\mathbf{4 5 - 5 4}$ | $\mathbf{5 5 - 6 4}$ | $\mathbf{6 5 - 7 4}$ | $\mathbf{7 5 +}$ |  |
| 1 Dog | $\mathbf{7 6 \%}$ | $72 \%$ | $73 \%$ | $79 \%$ | $78 \%$ | $78 \%$ | $78 \%$ | $88 \%$ |  |
| 2 Dogs | $\mathbf{1 8} \%$ | $21 \%$ | $22 \%$ | $16 \%$ | $16 \%$ | $16 \%$ | $15 \%$ | $11 \%$ |  |
| 3 Dogs | $\mathbf{4 \%} \%$ | $6 \%$ | $3 \%$ | $3 \%$ | $4 \%$ | $4 \%$ | $4 \%$ | $1 \%$ |  |
| 4 Dogs | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ |  |  |
| 5or more Dogs | $1 \%$ | $1 \%$ |  | $1 \%$ | $1 \%$ |  | $2 \%$ |  |  |

Note, the above two tables have data that is cumulative vertically for each column, i.e. adding 1 cat to 5 or more will equal $100 \%$.


## Wild Bird Survey Data 2022

Those feeding wild birds tend to have gardens or some form of outside space. 13\% of Londoners and 6\% of those living in the South East have no outside space, with those under 54 less likely to have outside space while only $4 \%$ of dog owners and $4 \%$ of cat owners have no outside space but $7 \%$ of cat owners have a balcony or roof space.


Of those with outdoor space ( $93 \%$ of households), $58 \%$ feed wild birds, with this becoming more common with age and peaking at $71 \%$ for those aged 65-74.

Pet owners are slightly more likely to feed wild birds than non pet owners with this figure at $62 \%$, rising to $72 \%$ among those who own an indoor bird. Households without children are more likely to feed the birds (59\%) than households with children (55\%).

Demographics of who is feeding Birds at Home

|  | All | $\mathbf{1 6 - 2 4}$ | $\mathbf{1 6 - 2 4}$ | $\mathbf{2 5 - 3 4}$ | $\mathbf{3 5 - 4 4}$ | $\mathbf{4 5 - 5 4}$ | $\mathbf{6 5 - 7 4}$ | $\mathbf{7 5 +}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Feed Wild Birds | $58 \%$ | $43 \%$ | $50 \%$ | $54 \%$ | $61 \%$ | $62 \%$ | $71 \%$ |
| Don't Feed Wild Birds | $41 \%$ | $51 \%$ | $\mathbf{4 8} \%$ | $\mathbf{4 5 \%}$ | $65 \%$ |  |  |  |


|  | All | Children | No <br> Children | No <br> Pets | Pet <br> Owners | Own <br> Cats | Own Indoor <br> Birds | White | BAME |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feed Wild Birds | $58 \%$ | $55 \%$ | $59 \%$ | $51 \%$ | $62 \%$ | $62 \%$ | $72 \%$ | $61 \%$ | $40 \%$ |
| Don't Feed Wild Birds | $41 \%$ | $43 \%$ | $40 \%$ | $47 \%$ | $37 \%$ | $38 \%$ | $27 \%$ | $38 \%$ | $55 \%$ | $\mathrm{N}=2,336$

Winter is the most common time of the year for wild birds to be fed, although the main pattern of feeding is that there is no pattern although the inference is that spending more time at home and therefore having more time to watch birds outside is a factor.

The main reasons given for feeding wild birds are that the respondent enjoys seeing birds in their outdoor space ( $78 \%$ ) and they believe that it is important to support the local wildlife ( $54 \%$ ) while $48 \%$ like to supplement the birds' natural food in winter.

The most common foods are seed/nut mixes (72\%), fat balls (52\%) and scraps/bread (39\%).

## Times of year wild birds fed

|  | All |
| :--- | :--- |
| Winter | $56 \%$ |
| Spring | $47 \%$ |
| Summer | $41 \%$ |
| Autumn | $42 \%$ |
|  |  |
| When it gets cold | $12 \%$ |
| When I remember | $11 \%$ |
| No fixed pattern | $23 \%$ |
| Other | $1 \%$ |
| $N=1349$ |  |

N13

Fish Ownership Data 2022


Ownership of fish-tanks \& ponds

|  | \% of Households | No. of Households (Million) | No. Ponds/Tanks (Million) |
| :--- | :---: | :---: | :---: |
| Outdoor Pond | $12 \%$ | 3.4 | 6.5 |
| Indoor Tank | $17 \%$ | 4.9 | 8.2 |

Types of Indoor Tank

|  | \% of Indoor Tank Owners | No. of Households (000s) | No. of Tanks (000s) |
| :--- | :---: | :---: | :---: |
| Marine/Salt Water | $17 \%$ | 820 | 1,400 |
| Tropical | $49 \%$ | 2,400 | 4,000 |
| Cold-Water | $46 \%$ | 2,200 | 3,750 |
| Don't Know | $1 \%$ | 50 | 80 |

Size of Indoor Tanks

|  | \% of Indoor Tanks | No. of Households (000s) | No. of Tanks (000s) |
| :--- | :---: | :---: | :---: |
| Small | $38 \%$ | 1,850 | 3,100 |
| Medium | $20 \%$ | 975 | 1,640 |
| Large | $32 \%$ | 1,550 | 2,650 |
| Very Large | $10 \%$ | 500 | 825 |

NB: the sizes are self-reported by the respondents
NB: number of tanks data only collected in 2018 (onwards); 2020 data is 2019/20 average; 2022 data 1 year only $\mathrm{N}=8.983$

## Appendix

Methodologies for data collection as follows:

## PFMA Market Data

PFMA members submit figures on the amount and types of pet food they supply to the UK pet food market. These data are provided confidentially to an independent third party (Soulor Consulting Ltd. From 2016 to date) who collates the results on behalf of participant members. A group of PFMA -s then review the figures and reach a consensus on the size and shape of the various markets for pet foods in the UK NB all value sales figures refer to consumer sales exclusive of VAT.

Participants: Armitage, Assisi (formerly Town \& Country), Beaphar, Burns, C\&D Foods, Gold Line Foods (formerly Dodson \& Horrell), Fish4Dogs, Foldhill, Grove, Henry Bell, HG Gladwell, Interpet, IPN, Johnson Jeff, Marriages, Mars Fish, Mars Pet, Nestle Purina, Oscars, Pedigree Wholesale, RC Hagen, Royal Canin, Skinners, Spectrum \& Worldfeeds; In addition, Raw pet food: Benyfit/RPFC, Cotswold, Honeys, Natural Instinct, Naturaw, Natures Menu, Nutriment \& Poppy's Picnic.

## Pet Ownership/Population

The research was undertaken by Kantar (TNS) on behalf of PFMA, with ca. 9,000 ( $\mathrm{N}=8,983$ ) online interviews completed in January 2022 with adults in the UK for the main population data and a sample of 2,560 for the questions about habits, acquisition and relinquishment. In the past to achieve robust results data from two years of fieldwork are averaged for the main population data labsolute population sizes). However, in 2021 the methodology had to change due to Covid19.

In previous years, PFMA's annual population survey has taken place using a face to face survey across the UK. Due to the pandemic this methodology was paused in March 2020 and all such surveys moved online.

In 2021, there was a step in data for pet populations which can be explained partly by the change in methodology. However, evidence from the PFMA annual Market Data scheme suggests that there was an increase in the UK pet population in 2021 versus 2020. Due to the change in methodology there is no way of benchmarking this change. Therefore, it is vital that the reader does not attempt to calculate the change between PFMA's 2020 and 2021 data as this will give a misleading picture of the level of growth in the UK pet population

In 2022, PFMA commissioned its second online survey. The decision was taken to increase the sample size for the population quantification questions to remove the requirement to average data over several years to achieve a satisfactory level of robustness. This will be continued in future surveys. Percentages of households owning pets can be compared between 2022 and 2021. However, caution is required when comparing 2022 data to previous years due to the change in sample size.

The Wild Bird survey is not carried out every year and is of a sample of around 2,500 households, it was done in 2022 ( $N=2,560$ ). As it was last carried out in 2020, before the enforced change in methodology (see above), the reader should not make any comparisons between the new 2022 Wild Bird survey data and that collected in 2020 which was published in the reports issued in 2020 and 2021.


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